

re Features, More Driving Technology,  
than Competitors

SALES TRAINING MATERIALS



GT-LINE PREMIUM PACKAGE



Date/Time: Dec 28, 2024 11:59 AM  
 Buyer: Patti Chelkin  
 Phone: C: (610) 639-6035  
 Phone: H: (610) 639-6035  
 Address: 245 Bradford Cir  
 Blue Bell, PA 19422

Trade:  
 2021 Lexus NX 300h, SUV  
 (54,733)

Salesperson: Jared Spieller

2025 Kia Sportage Hybrid, Body Type: Sport Utility PH25608  
 Color: Snow White Pearl, 9 Miles VIN:KNDPXCDG3S7202277

Purchase	60 Months	66 Months	72 Months
\$ Down	Est. \$/Monthly	Est. \$/Monthly	Est. \$/Monthly
\$3,000	\$286 - \$307	\$273 - \$294	\$256 - \$277
\$4,000	\$266 - \$287	\$253 - \$274	\$237 - \$258
\$5,000	\$245 - \$266	\$233 - \$254	\$218 - \$239

Market Value Price	\$44,880.00
Selling Price	\$39,885.00
Total Savings + Rebate	\$4,995.00
<b>Total Selling Price</b>	<b>\$39,885.00</b>
Total Savings	\$4,995.00
Government Fee	\$223.41
Doc Fee	\$464.00
Total Taxes	\$909.12
Trade Allowance	\$24,733.00
<b>Net Trade</b>	<b>\$24,733.00</b>
Cash Down	\$3,000.00
<b>Amount Financed</b>	<b>\$13,748.53</b>
Trade Tax Savings	\$1,483.98
Effective Allowance	\$26,216.98

Total Trade Allowance:	\$24,733
Total Trade Adjustments:	\$0
Net Trade Allowance:	\$24,733
Trade Tax Savings:	\$1,484
Effective Allowance:	\$26,217

net 16,749

X  
 \_\_\_\_\_  
 Customer Signature  
 \_\_\_\_\_  
 Date

X   
 \_\_\_\_\_  
 Manager Signature  
 \_\_\_\_\_  
 Date

With Approval Credit.